

MICROSOFT BUSINESS SOLUTIONS-NAVISION

GET UP AND RUNNING WITH NAVISION IN AS LITTLE AS NINE DAYS

Microsoft® Business Solutions Industry Specific Solutions Tool—Navision® provides tools and resources that help your implementation consultant streamline Microsoft Business Solutions—Navision implementations to get you up and running in as little as nine days.

Key Benefits:

- Lower your implementation costs.
- Gain predictability and higher quality through a more standardized implementation.
- Upgrade more easily to a standard Navision solution.

For years, Microsoft Certified Business Solutions Partners have implemented and built on Navision’s regular functionality to meet industry-specific and company-specific needs. Now, Microsoft Industry Specific Solutions Tool provide powerful tools based on this experience that help your partner automate implementation tasks and pinpoint the exact information they need from you to get your Microsoft Navision implementation up and running more smoothly and quickly than ever before.

Speed your implementation and lower your costs.

To help you save on time and trim the costs associated with your Navision implementation, Microsoft Business Solutions Industry Specific Solutions Tool—Navision provides the following tools that your consultant can use to create an implementation specific to your industry:

- A project schedule to map the scope of your implementation
- Questionnaires to collect key information about your business
- Industry data files to upload industry-specific data
- Microsoft Navision implementation process tool
- Industry Mapping Files to help import your business data

The Project Schedule

The project schedule draws on the extensive experience and best practices developed by Microsoft Certified Business Solutions Partners to help ensure that every step in the process is clearly understood before the implementation begins. It helps you and your consultant define the specific scope of your implementation so it will go smoothly and efficiently according to your agreement.

Questionnaires

The questionnaires help your partner structure and document a detailed discussion about your implementation. For example, the information collected helps reduce the implementation workload by streamlining the repetitive tasks any implementation requires, such as setting up country codes, currency codes, setup tables, and number series.

Industry Data Files

Microsoft Industry Specific Solutions Tool also provides a comprehensive set of Industry Data files containing the most repetitive tables (those that contain the same information from customer to customer within an industry, such as country codes, currency codes, and inventory posting groups), which can be imported

Question	Answer options	Answer	Comment
Are discounts posted on separate accounts in General Ledger?	No	0	If you select 0 (No Discounts), the program will not post discounts separately but instead will subtract the discount before posting. Therefore, you will not see the discount amount in the Chart of Accounts window.
Do you want the program to give a warning about the customer's credit status when you create a sales order or invoice?	Invoice Discount		If you select 1 (Invoice Discounts), the program will post the invoice discount and the invoice amount simultaneously. The program uses the invoice discount account that you have entered in the Sales Inv. Disc. Account field in the General Posting Setup table. You will be able to see the discount amount in the chart of accounts.
	Line Discount		If you select 2 (Line Discounts), the program will post the line discount and the invoice amount simultaneously. The program uses the line discount account that you have entered in the Sales Line Disc. Account field in the General Posting Setup table. You will be able to see the discount amount in the chart of accounts.
Do you want the program to give a warning about the customer's credit status when you create a sales order or invoice?	All Discounts		If you select 3 (All Discounts), the program will post invoice and line discounts at the same time as it posts the invoice amount. The program will use the invoice discount account number that you have entered in the Sales Inv. Disc. Account field and the line discount account number in the Sales Line Disc. Account field in the General Posting Setup table. You will be able to see both discount amounts in the chart of accounts.
	Credit limited	1	If you select 0 (Credit Limited), the program compares the value in the Credit Limit (LCV) field on the customer's card with the customer's balance and gives a warning if the customer's balance exceeds this amount.
Do you want the program to give a warning about the customer's credit status when you create a sales order or invoice?	Overdue balance		If you select 1 (Overdue balance), the program checks the Balance Due field on the customer's card and gives a warning if the customer has an overdue balance.
	Both warnings		If you select 2 (Both Warnings), then both the Credit Limit and the Balance Due fields on the customer's card and gives a warning if the customer has exceeded its credit limit or if the customer has an overdue balance.

Questionnaires and other tools help reduce the workload to get your system up and running fast.

automatically. Available for each of the five verticals, the data sets are delivered as Microsoft Excel workbooks, so your implementation partner can easily adjust them to reduce implementation time further.

Using the industry data files, Microsoft Industry Specific Solutions Tool supports more predictable and stable implementation cycles, helps facilitate easier training, and can help reduce the level of customizations to ease upgrades and improve your overall experience.

Industry Mapping Files

The toolset also provides mapping tools that use Microsoft Excel to transfer your master data files to the new system. The tool maps data in Excel worksheets to specific fields in the Navision system. While importing your master data, your consultant can also validate and check your records for duplicate entries, replication, and other potential concerns.

Your System Your Way—Fast

Microsoft Industry Specific Solutions Tool allows you to complete a phase one Navision implementation quickly. Then, if needed, further implementation phases can build on this solid foundation to meet your specific needs. Implementation phases typically cover the following:

Phase 1—Implementation of basic system functionality, including processing and finance functions that help you handle basic business operations such as general ledger, sales and receivables, and purchasing and payables.

Phase 2—Implementation of more advanced functionality, such as you may need for certain manufacturing, operations, and warehouse processes.

Phase 3—Implementation of more refined functionality that is highly specific to your specific needs and industry.

Ask Your Partner

To learn more about Microsoft Business Solutions—Navision, contact your Microsoft Certified Business Solutions Partner. They have the expertise to design a solution to fit your specific business needs. Or visit <http://www.microsoft.com/BusinessSolutions>.

About Microsoft Business Solutions

Microsoft Business Solutions, a division of Microsoft, offers a wide range of integrated, end-to-end business applications and services designed to help small, midmarket, and corporate businesses become more connected with customers, employees, partners, and suppliers. Microsoft Business Solutions applications optimize strategic business processes across financial management, analytics, human resources management, Project (Jobs), customer relationship management, field service management, supply chain management, e-commerce, manufacturing, and retail management. The applications are designed to provide insight to help customers achieve business success. More information about Microsoft Business Solutions can be found at www.microsoft.com/BusinessSolutions.

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